## NORDSTROM

## Nordstrom November Same-Store Sales Increase 3.1 Percent

December 2, 2004
SEATTLE, Dec. 2 /PRNewswire-FirstCall/ -- Nordstrom, Inc. (NYSE: JWN) today reported preliminary sales of \$667.6 million for the four-week period ending November 27, 2004, an increase of 6.2 percent compared to sales of $\$ 628.4$ million for the four-week period ending November 29 , 2003. Same-store sales increased 3.1 percent.
(Logo: http://www.newscom.com/cgi-bin/prnh/20001011/NORDLOGO )
Preliminary year-to-date sales of $\$ 5.7$ billion increased 10.9 percent compared to sales of $\$ 5.1$ billion in 2003. Year-to-date same-store sales increased 8.4 percent.

## SALES RECORDING

To hear Nordstrom's prerecorded November sales message, please dial 402-220-6036. This recording will be available for one week.


## GAAP SALES PERFORMANCE

The additional information provided in this section is to comply with the Securities and Exchange Commission's Regulation G. The Company converted to a 4-5-4 Retail Calendar at the beginning of 2003. Year-to-date results for 2003 include one more day than the year-to-date for 2004. The Company believes that adjusting for this difference provides a more comparable basis from which to evaluate sales performance. The following reconciliation bridges the year-to-date 2003 GAAP sales to the 4-5-4 comparable sales.

```
                                    % Change % Change
    Sales YTD YTD Dollar Total Comp
Reconciliation($M) 2003 2004 Increase Sales Sales
Number of Days GAAP 302 301
        GAAP Sales $5,157.9 $5,698.6 $540.7 10.5% 7.9%
    Less Feb. 1, }200
        sales ($18.2) --
Reported 4-5-4 sales $5,139.7 $5,698.6 $558.9 10.9% 8.4%
4-5-4 Adjusted Days 301 301
```

FUTURE REPORTING DATES
Nordstrom's financial release calendar for the next several months is provided in the table below.

| December Sales Release | Thurs., , an. 6, 2005 <br> J anuary Sales Release |
| :--- | :--- |
| Thurs., Feb. 3, 2005 |  |
| Fourth Quarter Earnings | Tues., Feb. 15, 2005 |
| February Sales Release | Thurs., Mar. 3, 2005 |

Nordstrom, Inc. is one of the nation's leading fashion specialty retailers, with 150 US stores located in 27 states. Founded in 1901 as a shoe store in

Seattle, today Nordstrom operates 94 full-line stores, 49 Nordstrom Racks, five Faconnable boutiques, one free-standing shoe store, and one clearance store. Nordstrom also operates 31 international Faconnable boutiques, primarily in Europe. Additionally, Nordstrom serves customers through its online presence at http://www.nordstrom.com and through its direct mail catalogs.

Investor Contact:
Stephanie Allen, 206-303-3262
Media Contact:
Deniz Anders, 206-373-3038
SOURCE Nordstrom, Inc.

